

#### CALL TO ORDER/ROLL CALL

#### **INTRODUCTIONS & PROCLAMATIONS**

#### **CONSENT AGENDA**

Minutes from December 8, 2016 Board Regular Meeting

#### **ORAL REQUESTS AND COMMUNICATIONS FROM AUDIENCE**

(Comments will be limited to 3 minutes per individual and shall be limited to comments on non-agenda items or on agenda items that do not otherwise provide for public comment.)

#### PRESENTATIONS AND REPORTS

Library Director Report	
Financial Report 10	ł

#### **NEW BUSINESS**

Blue Sky Renewable Energy Proposal – Hattie Berg	13
Board Retreat Planning	
Appoint Budget Officer	

#### **OLD BUSINESS**

Nominations for JCLD Budget Committee Comic Con Update

#### COMMITTEE AND BOARD MEMBER REPORTS

Correspondence Committee Governmental Affairs Committee LS&S Committee Policy Committee Technology Committee Individual Board Member Reports

#### **BOARD TRAINING / RESOURCES / NEWS & MEDIA**

#### **FUTURE MEETINGS/EVENTS**

January 20, 2017 – Board Retreat February 3, 2017 – Board Retreat February 10-12, 2017 – SDAO Annual Conference, Portland April 19-22, 2017 – OLA Annual Conference, Salem June 22-27, 2017 – ALA Annual Conference, Chicago

The Jackson County Library District Board meets regularly at 9:30 a.m. on the second Thursday of every month at the Medford Library in the Adams Community Meeting Room. You may find proposed agendas and prior meeting minutes at <u>www.jacksoncountylibrarydistrict.org</u>. If you have further questions or would like to be added to the email notification list, please contact Executive Administrator Lisa Marston at 541-423-1374 or <u>Imarston@jacksoncountylibrarydistrict.org</u>.

If a physical accommodation is needed to participate in a Jackson County Library District meeting, please contact Lisa Marston at 541-423-1374. Notification of at least 48 hours prior to the meeting, preferably in writing, will assist us in providing reasonable accommodation.



## MINUTES

## ATTENDEES

Present at the meeting were Board Members Maureen Swift (President), Susan Kiefer (Vice President), Carol Doty, Jill Turner, Monica Weyhe, Mark Bartholomew (Legal Counsel), Lisa Marston (Executive Administrator), Jamar Rahming (Library Director)

## **CALL TO ORDER**

President Maureen Swift called the meeting to order at 9:33 a.m.

## INTRODUCTIONS AND PROCLAMATIONS

Swift welcomed attendees and introduced the new Director of Jackson County Library Services, Jamar Rahming. Rahming thanked Swift and briefly stated that he was looking forward to getting to know and work with the Jackson County constituents involved with JCLD and continuing the work of an already great district. Also introduced was Richard Seidman, who recently applied for a position with the Jackson County Library Foundation; Chip Paternoster an attorney from Portland that has been working on a project with JCLD; Carolyn Ryder with Isler Medford, the District's auditor, and Vicki Robinson, RVCOG Accountant.

## **CONSENT AGENDA**

Turner asked that the motion and friendly amendment authorizing staff to spend up to \$5,000 for the Fiscal Year 2016-2017 Medford Comic Con be included in the minutes for the November 10, 2016 Board meeting. Doty moved to approve the November 10, 2016 minutes, as amended. Webye seconded. The motion passed unanimously.

## ORAL REQUESTS AND COMMUNICATIONS FROM THE AUDIENCE

No public comments.

## PRESENTATIONS AND REPORTS

## FY 15/16 Annual Financial Report

Carolyn Ryder, Isler Medford, directed the Board to page 1 of the report, highlighting the Opinions paragraph, and summarized it by stating that the report is "clean" meaning no issues were found after reviewing all major fund accounts for JCLD. Ms. Ryder recommended that if the Board members were unable to read the report in its entirety that the Management's Discussion and Analysis section beginning on page 3 of the report would be the most critical to be reviewed as it is a synopsis of the report.

Swift referred to upcoming changes in best accounting practices and asked if Ryder had any suggestions or could see any potential issues in regards to the policy changes. Ryder responded by stating that as the District moves forward and if they were to add employees that employment law, contracts and other benefits such as retirement plans would be an area that needs to be considered.

Turner commended Vicki Robinson, RVCOG Accountant, for her diligent work; this was echoed by all Board members.

## **Financial Report**

Turner explained that when reading the JCLD Financial Reports that it needs to be kept in mind that the two largest contracts are paid ahead of time which can skew how the report is read or accepted without receiving an explanation. Currently JCLD has received approximately 89% of the total expected funds; the remaining amount would come from property taxes.

Doty moved to accept the Financial Report provided in pages 41-43 of the board packet. Weyle seconded the motion. The motion passed unanimously.

## Library Director Report

Marian Barker, Program and Youth Services Manager was asked by Swift to brief the Board on the Library Director Report as she felt it would be unfair to ask Rahming to do so with so little time to become acquainted with all information involved. Barker encouraged the Board members at their convenience to try out the new Document Scanner, which is located on the second floor of the Medford Branch Library. When Swift asked about costs, Barker explained that the cost so far has been minimal due to most patrons utilizing email rather than printing their documents, so there is not currently a charge to utilize the equipment.

For Rahming's benefit, Turner reminded the attendees of the request to LS&S for the Board to be brought up to date on staffing vacancies within the report moving forward. Rahming suggested a personnel report which was encouraged by Turner; and Weyhe proposed that staff duties and reassignments also be included to which Rahming agreed.

Doty asked for an expansion of the COSA Conference Report; Barker deferred to Nancy Peterson, Outreach Coordinator. Peterson explained that she was able to attend the conference due to the relationship between JCLD and the SOELS facility and the Kaleidoscope Play and Learn project. The conference, she reported, was mainly for school based situations. Perhaps the most valuable takeaway from the conference was the knowledge that much of what is already being done by JCLD staff in Storytimes benefit students directly, even though she doubts that parents and child care providers recognize this benefit. Learning about the executive function and self-regulation in the school environment were also very important. Exercises such as "Itsy Bitsy Spider," which Peterson demonstrated, creates the necessity for children to follow step by step directions. It is her hope that these benefits are discussed with parents and child care providers at future Storytimes to spread the word on the additional benefits JCLD is trying to provide for the community.

During a discussion following her report, Peterson highlighted a disconnect between school districts and libraries; namely, schools are required to report on students and test them, whereas the libraries do not have a reporting requirement. Therefore, the knowledge and education patrons receive through library services do not get reported, making it is an unknown commodity to the communities.

## **NEW BUSINESS**

## Motion adopting ALA Code of Ethics/ALA Library Bill of Rights

Weyhe explained that the policies included in the Code of Ethics were already being adhered to, but as suggested in the recent report provided by Ruth Metz, these policies should be formally adopted.

Doty asked where the policies would be found; Kiefer responded by reminding the Board that JCLD's website has a page with links to the District's policies. Weyhe requested that they be placed on jcls.org, as well. Turner asked if the policies had been verified to avoid conflicting with any other policies. Kiefer stated

that she did not believe there were any conflicts. Bloom explained, too, that as new updated policies replace "legacy" policies, the revisions and the dates of those revisions are annotated at the bottom of the policies.

Kiefer moved to adopt the ALA Code of Ethics/ALA Library Bill of Rights as presented in the Board packet, effective December 8, 2016. Doty seconded the motion. The motion passed unanimously.

## JCLS HOURS ASSESSMENT

Doty stated that it was her belief that the Board was not prepared to decide on the assessment and proposed a postponement until the next Board meeting in January 2017. Swift agreed that the current format was not what she thought the Board wanted to see, noting how there were several ideas from each of the Board members and their expectations of how the assessment should be formatted and what information it should contain. Nevertheless, Swift proposed a brief discussion, suggesting the Board try and consolidate their ideas and provide those to Bloom.

Kiefer stated that she was not sure the hours each of the libraries were open properly reflected the hours that were needed by the communities and felt that some of the hours are currently dictated by staff and their schedules which, in her view, was not the correct way of determining times at which the branches are open. Doty and Weyhe concurred and mentioned the community surveys conducted for the strategic plan. Doty added that information about hours may already have been gathered through the Strategic Planning Process and that the information should be very easy to find. Marston suggested a dashboard summary to help distill the findings and recommendations for the Board.

Turner requested a pause in the discussion to allow Bloom to go through the assessment as it was written so that she could provide the reasons for how it currently looks. Bloom explained the methodologies behind the current report, taking into account the additional hours and circulation, and observing that during the additional hours when the libraries were open, circulation had increased; however, overall circulation for the District saw only a minimal increase. She also mentioned the auto-renewal feature's effect on circulation and agreed to work on creating a dashboard.

As Bloom progressed through her report there was much dialogue between her and the Board members regarding auto-renewal's effects and the programs used to depict program usage. Turner stated that she also felt it premature to add hours or to even discuss adding more hours while they were unsure of where those hours would be allocated. Weyhe stated that she agreed with Kiefer in questioning the current hours being properly allocated; she also agreed with Turner's comment that adding hours with the current ones already in question would be premature. Additionally, she requested that if further surveys were conducted the Board be given an opportunity to review the questions prior to them being sent out to the community, to which Bloom agreed.

Marston referenced page 53 of the Board packet, which listed attendance at Adult Programs and Children and Young Adults Program at the Applegate Branch Library over the last two years. After doing the math associated with the diagrams, she asked if that was the proper way to look at it to which Bloom stated that it was. Marston noted that there might be an alternative way to depict this data that would make it more accessible. Bloom responded that she did have the data in a spreadsheet, which she could provide, and explained that the reason this format was provided was to show potential trends.

Rahming referred to an experience in Denver, Colorado, in which a similar situation arose that required the libraries to survey the community to determine what the community felt would be the most beneficial hours of business. He then offered to confer with colleagues and work on providing something that reaches both current patrons and members of the community who have yet to utilize the library. Swift requested

Rahming and Bloom, as they progressed through this project over the next month, to provide the Board with updates.

Swift called on a member of the audience who had raised her hand, granting her permission to speak. Leigh Byerlee, who stated that she has worked for JCLS Technical Services for the past three years, said she wanted to take the opportunity to agree with comments made earlier by Turner in regards to staffing, hours and wages and offer her own opinion. A key position in Ashland, she stated, was now vacant because the previous employee, who Byerlee said had vast institutional knowledge and operated a program for American Sign Language, left for a full-time job with benefits in the same field. She added that staff retention is an issue; that staff members regularly move on to better paying jobs; and that adequate wages are not being provided. It is critical to retain full time employees, she added, because losing staff is adversely impacting team cohesiveness and patron contact at the branch libraries. Doty pointed out that two bilingual staff who worked at the White City Branch Library left this last year, a loss she described as critical. Byerlee agreed. Swift thanked Byerlee for her comments.

## COMMITTEE AND BOARD MEMBER REPORTS

## **Technology Committee**

Swift referred Board members to the Technology Committee Report that had been provided within the Board packet.

## **Governmental Affairs**

Swift announced that Doty had distributed to the Board a Governmental Affairs Committee report, which also covered some of the work she has done related to the pilot program with D9.

## LS&S Committee

No report.

## **Individual Reports**

Kiefer reported that poles for fiber optic lines are currently being installed near Prospect, but did not have enough information to speculate how far along Hunter Communications is with that project. Turner asked Kiefer whether her request for Senator Merkley's office to become involved has assisted the project. Kiefer said she didn't know. Turner then asked if Rahming could get an update on the fiber optic lines being run out to Prospect, briefly explaining to him that the project stemmed from a technology upgrade approved last year and that legal/jurisdictional issues had arisen with the Army Corps of Engineers, USFS and ODOT, which has delayed the project's implementation in Prospect. Doty expressed her interest in introducing Rahming to Amy who facilitates the operations at the Merkley office, to which Rahming agreed.

## **EXECUTIVE SESSION**

The Board and legal counsel went into Executive Session pursuant to 192.660(2)(f) to consider information or records that are exempt by law from public inspection.

No votes or actions were taken, and the meeting was adjourned at 12:18 p.m.

/s/ Donovan Edwards Recording Secretary

## Director's Report

## December 2016

## Meet and Greet

I spent most of my time this month getting acquainted with the staff and Rogue Valley community. I met with each board member individually and visited each location with the exception of Prospect. I am amazed at the level of dedication of our staff and community stakeholders. I participated in an interview with Vick Aldous featured in the Tribune. I facilitated a half-day retreat with my administrative team. We outlined goals, reviewed components of the strategic plan, and addressed housekeeping issues. At this time, I shared my expectations of them and solicited input as to what they need in a leader. We are set to have a productive working relationship.

## Continuity of Partnerships and Projects

I am learning that my predecessor worked arduously to develop relationships with the school districts and economic development community. I intend to nurture those relationships and finish where she left off. I met with Mr. Jim Fong, Executive Director of Rogue Workforce Partnership, he expatiated on the workforce climate in Rogue Valley and offered some suggestions on working with individual manufacturing companies to eventually accept the MT1 certification. Fong also agreed to provide assistance if we decide to create an employment development area in the Rogue River Library.

## Martin Luther King Day- Ashland

I attended the planning sessions for the Martin Luther King Celebration in Ashland. I made some contacts and offered library support. I was called upon to participate in the community leader's component of the celebration.

## Staff Intranet

It is with great pleasure that I announce the deployment of our staff intranet. Kudos to Susan Bloom for facilitating this project. The intranet showcases system-wide information, staff profiles, links to IT and human resource information. It help us to disseminate information effectively to staff across the system, reducing the number of individual –email correspondence sent to all staff. Staff will be able share information with one another, highlight branch accomplishments, making for a move cohesive organization.

## Ready to Read Grant

We received our Ready to Read grant for 2017. It is \$32,640.00. We have plans and programs in place to continue to execute and enhance our early literacy initiatives.

## Collection Development

We are now on track to refresh the Collection Development Policy for JCLS. This is the most substantive policy section in the Legacy Policy to be refreshed. Susan Bloom has started to collect sample policies from exemplary library districts and will review with staff and the District Policy Committee in January and February. We will have a review copy for the District Board ready for the March Board meeting.

## <u>Booklist</u>

JCLS has migrated to a new Booklist service. Susan Bloom and Susan Kiefer learned of this tool at PLA. Effective January 2nd our patrons will have access to SelectReads, New Book Alerts and Author Check. SelectReads will provide Monthly Booklists and Newsletters. Patrons will be able to subscribe to a variety of booklists based upon their own interests. All subscribers to our existing newsletter service have been migrated to SelectReads. New Book Alerts will give patrons a list of the newest releases in a variety of categories, including the sometimes more difficult types to search in the catalog – Multimedia. Patrons can visit the website or subscribe to receive an email list every week. AuthorCheck allows patrons to search for a particular author's bibliography and then "follow" that author to keep up to date with their newest releases.

Our prior service did not have the rich functionality and interactive experience now provided by the new vendor DearReader.

## New Hires

Ron Sharp and I conducted interviews for our IT Technician position. We are pleased to announce that Mr. Michael White. He comes from RCC and is joining us on January 17, 2017. We presently have candidates under consideration for our Marketing Coordinator position.

## **Branch Narratives**

**Ruch-**"We had an exciting December in Ruch. The month began with a program about the race to discover the South Pole, with Dave Baker. We had a day of decorating gingerbread people, which attracted almost as many adults as children. Part of our Hanukkah display included dreidels that could be played with, and there were several families that took advantage of that. We had a volunteer brunch which offered a good time for volunteers and staff to all be together and celebrate each other and the season. The children love the bulletin board-sized advent-type calendar we have had up all month. Every day a child gets to add an ornament to it."

**Medford-**"December was a month of giving at the Medford Branch, which hosted the **U.S. Marine Corps Reserve Toys for Tots Program** (at the Circulation desk), the **CASA Giving Tree** (in the Children's Department) and **Help Teens in Need this Holiday-Donate to Maslow** (in the Teen Library). Patrons and staff donated generously to help those in need. To acknowledge that the Christmas season can be bitter-sweet, the Lovejoy Hospice provided a **Memorial Tree** as well as a basket of snowflake ornaments on which individuals could write the name of their loved ones who are no longer with us.

Wonderful art pieces by Hedrick and McLaughlin Middle School students are on display outside Teen Library entrance. The art pieces are sponsored by the **Lion Club International Peace Poster Contest**."



**Eagle Point-**"On December 1, the Eagle Point Friends of the Library sponsored The Traveling Lantern's "A Christmas Carol: The Classic Tale of a Miser's Redemption". The Traveling Lantern is a theatre group that presents a fun and educational experience for children. Due to large attendance, the performance was held at the Ashpole Center adjacent to the EP Library. This was attended by the First and Second grade classes from Hillside Elementary School, the Central Medford Transitions class and the general public. Attendance was a total of 27 adults and 168 children. The event was such a success that the EPFOL hope to do this as an annual event."

**Applegate-**"Applegate Friends had a successful gift basket raffle that raised \$360.00. The money is great and all, but the outcome from the community in this event was delightful! It brought in new patrons and some patrons that had forgotten they had a card...with a few updates they were checking out books as if no time had passed!"

**Jacksonville-**"In Jacksonville we had a display in our large case depicting a Victorian Christmas, with an antique doll, rocking horse and hanging quilt. Ornaments on the tree handmade long ago. Color theme was green and rose and very much in sync with the Victorian theme in Jacksonville."

**Gold Hill-**"December was a colorful and festive month at the Gold Hill Branch. Gold Hill had displays featuring holiday baking, crafts, and the history of the Season, children's Christmas books and movies. There were stories for everyone in all media formats."



**Talent** –"On Saturday, December 10 Talent had a Holiday Boutique run by the Friends (TLC) to provide an opportunity for community members to acquire great holiday gifts. No prices were charged but donations were encouraged. This event was a huge success reaching approximately 300 members of the Talent community and raising \$1300.00 for our Friends to use for Library programs.

On that same day Talent had a dedication of a painting donated to the Talent Library in memory of longtime supporter Elizabeth Zwick by her family. The painting was one of her original works done to illustrate the book, Shadowchaser of the Siskiyous. Thirty-nine people attended this celebration of "volunteerism," including our new Library Director. The attached photos are from this event."



**Ashland** – "The month began with a Local Author's Fair at the Ashland Branch Library. 33 local authors, some who are nationally known, brought their books to sell and to visit with the public. 12 gave talks on their writing process and read from their books, and the newspaper coverage was great. Nearly 200 attended.

The month ended with an early New Year's Eve party for kids and their families. The YMCA brought a large group to the event. Face Painting, Balloon guy, crafts and of course a count down to the New Year (a few days early) 100 attendees."

**Prospect** –"Prospect had a Christmas coloring contest for the children. They received 16 entries, which is very good for that small community. There were four winners who received art sets and coloring books as the prize for winning. The art sets were donated by the Prospect Friends of the Library."

**Shady Cove** –"Staff was able to connect two needy families with a wonderful Christmas gift from a local craftsman. The gifts were two adorable hand crafted wooden train sets. Carved, painted and donated by Lee Wedberg. Thank you Lee!"

#### Jackson County Library District Statement of Revenues and Expenditures - Unposted Transactions Included In Report From 12/1/2016 Through 12/31/2016

		Current Month		YTD Budget P	ercentage received
_	YTD Budget	Actual	YTD Actual	Remaining	or spent to date
Operating Revenue					
Program Revenue					
Current Property Tax Collections	9,135,000.00	264,015.83	8,469,771.97	(665,228.03)	92.719
Prior Year Property Tax Collections	306,000.00	5,086.07	85,438.25	(220,561.75)	27.92%
Interest Income	50,000.00	9,828.74	27,240.11	(22,759.89)	54.489
Other Income	0.00	0.00	8.67	8.67	0.00
E Rate	215,000.00	8,580.00	51,480.00	(163,520.00)	23.949
Reimbursements From RCC	22,000.00	1,278.05	22,470.27	470.27	102.13
Ready To Read Grant	33,000.00	32,624.00	32,624.00	(376.00)	98.86
Conference Room Rental	30,000.00	144.00	8,802.10	(21,197.90)	29.34
Government Agency Rentals	106,000.00	0.00	103,180.08	(2,819.92)	97.33
Inter-library Loan Fees	1,200.00	0.00	350.00	(850.00)	29.16
Library Card Replacement Fees	5,000.00	0.00	434.20	(4,565.80)	8.68
Late Fee Charges	105,000.00	10,755.33	40,595.94	(64,404.06)	38.66
Lost/Damaged Materials	10,000.00	0.00	3,608.15	(6,391.85)	36.08
Photocopy/Fax Sales	15,000.00	0.00	5,521.32	(9,478.68)	36.80
Patron Refunds	(3,000.00)	0.00	(875.86)	2,124.14	29.19
Printer Sales	16,000.00	0.00	4,703.66	(11,296.34)	29.39
On Line Fee Collections	16,800.00	753.09	4,159.82	(12,640.18)	24.76
Hulburt Donation	135,000.00	0.00	0.00	(135,000.00)	0.00
Library Friends Donations	65,000.00	17,619.16	34,993.64	(30,006.36)	53.83
Library Foundation Donations	5,900.00	6,974.77	6,974.77	1,074.77	118.21
General Public Donations	5,000.00	0.00	773.54	(4,226.46)	15.47
OR Community Foundation- restricted	5,000.00	0.00	12,869.11	7,869.11	257.38
EJ Smith Trust-Restricted	85.00	0.00	0.00	(85.00)	0.00
Ted Gerlock-Restricted	15.00	0.00	0.00	(15.00)	0.00
Carpenter Foundation-Restricted	0.00	0.00	3,000.00	3,000.00	0.00
Library Foundation Donations- CP	50,000.00	0.00	0.00	(50,000.00)	0.00
Oregon Community Foundation- Applegate	29,000.00	0.00	0.00	(29,000.00)	0.00
Beginning Fund Balance-Unrestricted	4,970,000.00	0.00	5,097,016.23	127,016.23	102.55
Beginning Fund Balance-Restricted	233,000.00	0.00	217,123.38	(15,876.62)	93.18
Total Program Revenue	15,561,000.00	357,659.04	14,232,263.35	(1,328,736.65)	91.46
Total Operating Revenue	15,561,000.00	357,659.04	14,232,263.35	( <u>1,328,736.65</u> )	91.469
Fotal Revenue	15,561,000.00	357,659.04	14,232,263.35	(1,328,736.65)	91.469

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		Current Month		YTD Budget P	ercentage received
	YTD Budget	Actual	YTD Actual	Remaining	or spent to date
Expenditures					
Program Expenses					
Personnel Cost	100,000.00	0.00	0.00	100,000.00	0.00%
Accounting Services	41,000.00	3,966.92	17,349.56	23,650.44	42.31%
Auditing Services	10,000.00	8,800.00	10,600.00	(600.00)	106.00%
Administrative Services	100,000.00	9,373.17	45,963.02	54,036.98	45.96%
Bank Fees/Interest Expense	2,000.00	49.73	503.00	1,497.00	25.15%
Community Promo/Strategic Plan	50,000.00	0.00	39,042.78	10,957.22	78.08%
Elections	30,000.00	0.00	0.00	30,000.00	0.00%
Insurance	20,000.00	13,405.00	13,405.00	6,595.00	67.02%
Legal Services	24,000.00	820.00	6,380.00	17,620.00	26.58%
Memberships and Dues	2,000.00	0.00	1,529.59	470.41	76.47%
Office Supplies	2,000.00	25.00	579.99	1,420.01	28.99%
Postage	1,000.00	19.70	134.04	865.96	13.40%
Registration/Tuition/Travel	11,000.00	472.73	3,078,87	7,921.13	27.98%
Special fees and Expenses	0.00	220.00	470.00	(470.00)	0.00%
Transfers To Foundations	10,000.00	0.00	0.00	10,000.00	0.00%
Advertising/Legal Notices	1,000.00	0.00	0.00	1,000.00	0.00%
Alarm Services	2,000.00	0.00	1,031.40	968.60	51.57%
Building Repair/Maintenance	419,000.00	34,918.08	209,993.48	209,006.52	50.11%
Custodial Services	315,000.00	30,455.98	147,994.32	167,005.68	46.98%
Custodial Supplies	0.00	1,163.46	6,147.33	(6,147.33)	0.00%
Landscape Services	5,000.00	344.00	2,494.00	2,506.00	49.88%
Maintenance Services	2,000.00	0.00	2,000.00	0.00	100.00%
Property Rental/Lease Expense	500.00	0.00	0.00	500.00	0.00%
Security Services	55,000.00	0.00	17,435.42	37,564.58	31.70%
Signs and Signal Materials	25,000.00	0.00	0.00	25,000.00	0.00%
Building Repair/Maintenance- Major	310,000.00	0.00	8,407.00	301,593.00	2.71%
Equipment Repair/Maintenance	15,000.00	483.28	5,142.65	9,857.35	34.28%
Facility Furnishing Expense	25,000.00	0.00	0.00	25,000.00	0.00%
Minor Equipment	50,000.00	1,281.38	1,980.87	48,019.13	3.96%
Minor Equipment-Computers	511,000.00	0.00	8,442.87	502,557.13	1.65%
LS&S Contract	4,964,356.00	409,833.83	2,459,002.98	2,505,353.02	49.53%
Library Materials	824,000.00	0.00	230,551.14	593,448.86	27.97%
Grant Funded Programs	0.00	0.00	150.00	(150.00)	0.00%
City Participation	32,000.00	0.00	0.00	32,000.00	0.00%
Strategic Plan Initiative	627,000.00	0.00	0.00	627,000.00	0.00%
E Rate Services	0.00	0.00	7,725.00	(7,725.00)	0.00%

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	Current Month			YTD Budget P	ercentage received
	YTD Budget	Actual	YTD Actual	Remaining	or spent to date
Unique Management Services	0.00	0.00	3,862.50	(3,862.50)	0.00%
Electricity	227,000.00	17,665.53	84,474,94	142,525.06	37.21%
Natural Gas	55,000.00	0.00	6,445.89	48,554.11	11.71%
Garbage Service	10,000.00	803.64	4,460.49	5,539.51	44.60%
Water and Sewer Service	33,000.00	1,178.71	16,990.03	16,009.97	51.48%
Street and Storm Drain Fees	20,000.00	144.42	7,520.49	12,479.51	37.60%
Telecom-Voice and LD	65,000.00	887.09	22,917.94	42,082.06	35.25%
Telecom-Wide Area Network	133,000.00	8,658.95	51,953.70	81,046.30	39.06%
Telecom-Internet Services	36,000.00	3,823.82	13,890.75	22,109.25	38.58%
Municipal Assessments	1,000.00	83.57	720.27	279.73	72.02%
Maintenance & Fuel for Vehicles	15,000.00	46.51	3,202.62	11,797.38	21.35%
Hulburt Donation	150,000.00	0.00	46,202.05	103,797.95	30.80%
Library Friends Donations	65,000.00	1,625.00	21,059.87	43,940.13	32.39%
Library Foundation Donations	5,900.00	0.00	2,014.30	3,885.70	34.14%
General Public Donations	5,000.00	0.00	504.69	4,495.31	10.09%
OR Community Foundation-restricted	34,000.00	0.00	0.00	34,000.00	0.00%
EJ Smith Trust Books	85.00	0.00	0.00	85.00	0.00%
Gerlock Trust Books	15.00	0.00	0.00	15.00	0.00%
Carpenter Foundation Books	0.00	0.00	19.60	(19.60)	0.00%
Ready to Read 2017 Grant	33,000.00	0.00	0.00	33,000.00	0.00%
Kent Family Trust	14,000.00	0.00	0.00	14,000.00	0.00%
Ready to Read 2016 Grant	0.00	0.00	10,212.99	(10,212.99)	0.00%
Library Foundation Donations- CP	50,000.00	0.00	0.00	50,000.00	0.00%
Subtotal Materials and Supplies	9,537,856.00	550,549.50	3,543,987.43	5,993,868.57	37.16%
Capital Outlay	227,000.00	0.00	0.00	227,000.00	0.00%
Contingency	750,000.00	0.00	0.00	750,000.00	0.00%
Ending Fund Balance	5,046,144.00	0.00	0.00	5,046,144.00	0.00%
Total Program Expenses	15,561,000.00	550,549.50	3,543,987.43	12,017,012.57	22.77%
Total Expenditures	15,561,000.00	550,549.50	3,543,987.43	12,017,012.57	22.77%
Net Revenue Over Expenditures	0.00	( <u>192,890.46</u> )	10,688,275.92	10,688,275.92	0.00%

From:	Hattie Berg
To:	Imarston@jacksoncountylibrarydistrict.org
Subject:	Blue Sky renewable energy proposal
Date:	Wednesday, September 7, 2016 11:03:00 AM
Attachments:	Jackson County Libraries - 04Sep2016.xlsx
	2015 PP Blue Sky Business Partner Fact Sheet.pdf

Hello Lisa,

It's been a couple weeks since we spoke on the phone about Pacific Power's <u>Blue Sky business</u> partner program which offers businesses an easy way to support renewable energy from the region and lower the carbon footprint of your electric use.

I just received the Blue Sky proposal for Jackson County Library District from Pacific Powerplease see attached.

What they did is look at your annual usage for each location and create a combined proposal and then individual proposals for each location. The individual proposals can be seen by clicking on blue text box at the top and selecting each location.

As you can see, you have some options to choose from. The proposal also outlines the environmental benefits of each participation level and the available marketing benefits.

I'm happy to walk through it with you and then we can discuss next steps for taking it to the board for consideration.

Thanks again for your interest in Blue Sky. I look forward to continuing the conversation!

Sincerely, Hattie

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HATTIE BERG Senior Community Outreach Coordinator 3degreesinc.com

Southern Oregon 1 Blue Sky renewable energy program

\*Purchase Proposal - including Environmental & Public Recognition Benefits

	Jacksu	n County Libraries	s Total		
		Sep-16			ſ
Annual kWh Usage	1,967,971			/	
Average Monthly Usage	163,998			BIUES	KV <sup>®</sup>
Annual Billing				RENEWABLE ENE	RGY
Average Monthly Billing	\$16,716.79				
	Blue Sky Re	newable Energy P	urchase Details		
	-	07		Blue Sky	
	Blue Sky	Blue Sky	Blue Sky	Luminary Partner	EPA Green Power Partner
	Visionary Partner	Champion Partner	Supporter Partner	(Usage or Habitat** Option	(Minimum Purchase)
				100%)	
Percentage of Energy Use	30%	10%	0%	100%	10%
Blue Sky Purchase					
Blue Sky purchase in kWh (annual)	590,400	196,800	8,400	1,967,971	196,800
Blue Sky purchase in kWh (monthly)	49,200	16,400	700	163,998	16,400
Blue Sky purchases in <i>yearly</i> blocks	5,904 492	1,968 164	84	n/a	1,968 16-
Blue Sky purchases in <i>monthly</i> blocks	492	104	1	n/a	104
Blue Sky monthly cost	\$469.40	\$239.80	\$13.65	\$1,721.97	\$239.80
Blue Sky annual cost	\$5,632.80		\$163.80		\$2,877.60
Cost per 100 kWh block		\$1.46	\$1.95	n/a	\$1.46
Cost per kilowatt-hour	\$0.0095	\$0.0146	\$0.0195	\$0.0105	\$0.0146
	Environmental Ber	efit Equivalents Associate	d with Blue Sky Purchase		
Over 12 months, your purchase reduces carbon					
dioxide emissions equivalent to:					
avoided CO <sub>2</sub> emission (tons per year)	262	87	4	875	87
not driving x miles or	566,312	188,771	8,057	1,887,678	188,771
cars off the road for a year	50.2	16.7	0.7	167.2	16.7
trees planted	6,169	2,056	88	20,563	2,056
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blocks minimum purchase). The cost per 100 ki When you enroll in Blue Sky, Pacific Power pur- delivered to the grid which helps reduce the ne electricity generated, an equivalent amount of and global environmental benefits. For more in The renewable energy supported by Blue Sky c renewable portfolio standards. RECs purchasec is counted only once. PacifiCorp serves as the p individual customers. The RECs are exclusively Your participation in the Blue Sky program help participation could be similar to taking a car of	ilowatt-hour block ranges fit chases renewable energy or renewable energy certificat formation about RECs, plea ustomers is above and beyo l on behalf of Blue Sky cust burchasing entity and the RI owned- and retired- on beh os to reduce the carbon foo f the road. Environmental b oes not certify or verify car Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month X X X X X X X	om \$0.71 to \$1.94, depend ertificates equal to your Blu urces production in the reg tes are produced. Your purces ond that which Pacific Powe omers are tracked and retir iCs are tracked in PacificOrp alf of all Blue Sky participat tprint associated with your enefits derived using Octob bon emissions claims or me Benefits of Partnershi 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month X X X X ed Marketing and Promoti X	ling on the quantity of bloc e Sky purchase; this guarar ion where the renewable of chase also helps build a ma <u>luesky or green-e.org.</u> er generates or acquires to ed in an independent rene o's WREGIS Blue Sky accou- ing customers. The compa electricity use. While enro- ver 2015 U.S. Environment ethodologies for calculating p Supporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/month X X X X X	kks purchased. Attees that renewable energy energy facility is located. For rket for renewable energy a serve all its customers and wable energy tracking syste and for the overall program r ny does not use the RECs for lied in Blue Sky, an average al Protection Agency best p gemissions related to bioma Usage or Habitat Option (**Habitat requires extra \$2.50 monthly charge) X X X X X	y was produced and r every unit of renewable and may have other local meet state mandated rm ensuring that each REG ather than in the name of or any other purpose. customer's Blue Sky ractices ass. EPA Green Power Partner Minimum purchase levels in proportion to annual electricity use Receive positive attention for your environmental and sustainability initiatives through the Green Power Partnership; a free, voluntary program of the U.S. Environmental Protection Agency (EPA). Become affiliated with other renewable energy market leaders including Fortune 500 companies, national retailers and colleges & universities,
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PACIFIC POWER

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recognition opportunities

including national purchase

awards. For more information

www.epa.gov/greenpower

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Visibility in Pacific Power advertising and customer

Name listed in biannual partner thank you newspaper

communications including social media

ads

\*Purchase Proposal - including Environmental & Public Recognition Benefits

		Sep-16			
		3eb-10		/	
Annual kWh Usage	25,798	•		/	
Average Monthly Usage	2,150			RIIES	
Annual Billing \$	3,302.11				RGY
Average Monthly Billing	\$275.18				
	Blue Sky Ren	newable Energy P	urchase Details		
	Blue Sky Visionary Partner	Blue Sky Champion Partner	Blue Sky Supporter Partner	Blue Sky Luminary Partner (Usage or Habitat** Option 100%)	EPA Green Power Partner (Minimum Purchase)
Percentage of Energy Use	233%	47%	19%	100%	20%
Blue Sky Purchase					
Blue Sky purchase in kWh (annual)	60,000	12,000	4,800	25,798	6,000
Blue Sky purchase in kWh (monthly)	5,000	1,000	400	2,150	500
Blue Sky purchases in yearly blocks	600	120	48	n/a	60
Blue Sky purchases in <i>monthly</i> blocks	50	10	4	n/a	5
Blue Sky monthly cost	\$97.50	\$19.50	\$7.80	\$22.57	\$9.75
Blue Sky annual cost	\$1,170.00	\$234.00	\$93.60	\$270.88	\$117.00
Cost per 100 kWh block	\$1.95	\$1.95	\$1.95	n/a	\$1.95
Cost per kilowatt-hour	\$0.0195	\$0.0195	\$0.0195	\$0.0105	\$0.0195
	Environmental Bene	fit Equivalents Associated	with Blue Sky Purchase		
Over 12 months, your purchase reduces carbon lioxide emissions equivalent to:					
avoided CO <sub>2</sub> emission (tons per year)	27	5	2	11	3
not driving x miles or	57,552	11,510	4,604	24,745	5,755
cars off the road for a year	5.1	1.0	0.4	2.2	0.5
trees planted	627	125	50	270	63
All prices quoted in this proposal are based on curren	nt Public Utility Commission a	pproved tariffs and are subje	ct to change. The Blue Sky co	osts presented are in addition	to Basic Service.

When you enroll in Blue Sky, Pacific Power purchases renewable energy certificates equal to your Blue Sky purchase; this guarantees that renewable energy was produced and delivered to the grid which helps reduce the need for non-renewable resources production in the region where the renewable energy facility is located. For every unit of renewable electricity generated, an equivalent amount of renewable energy certificates are produced. Your purchase also helps build a market for renewable energy and may have other local and global environmental benefits. For more information about RECs, please visit <u>pacificpower.net/bluesky</u> or <u>green-e.org</u>.

The renewable energy supported by Blue Sky customers is above and beyond that which Pacific Power generates or acquires to serve all its customers and meet state mandated renewable portfolio standards. RECs purchased on behalf of Blue Sky customers are tracked and retired in an independent renewable energy tracking system ensuring that each REC is counted only once. PacifiCorp serves as the purchasing entity and the RECs are tracked in PacifiCorp's WREGIS Blue Sky account for the overall program rather than in the name of individual customers. The RECs are exclusively owned- and retired- on behalf of all Blue Sky participating customers. The company does not use the RECs for any other purpose.

		Benefits of Partnersh	ip		
	Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month	Champion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month	Supporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/month	Luminary 100% of usage via the Oregon Usage or Habitat Option (**Habitat requires extra \$2.50 monthly charge)	EPA Green Power Partner Minimum purchase levels in proportion to annual electricity use
Window Cling	x	х	х	х	Receive positive attention for
Blue Sky business partner logo available upon request Business Partner Poster available upon request	x x	x x	x	x x	your environmental and sustainability initiatives through the Green Power
Plaque Certificate	X	x		x	Partnership; a free, voluntary program of the U.S. Environmental Protection Agency (EPA).
	Enjoy Increas	ed Marketing and Promot	onal Opportunities		
Bi-annual Forecast newsletter	x	x	x	x	Become affiliated with other renewable energy market
Offer Blue Sky residential customers coupons through mobile app Company listing on Pacific Power website	x	x x	x	x x	leaders including Fortune 500* companies, national retailers and colleges & universities,
Visibility in Pacific Power advertising and customer communications including social media	x	x	x	x	and take advantage of recognition opportunities including national purchase awards. For more information
Name listed in biannual partner thank you newspaper ads	x	x	x	x	www.epa.gov/greenpower
		PACIFIC	POWER		

\*Purchase Proposal - including Environmental & Public Recognition Benefits

		Sep-16		. /	ſ		
Annual kWh Usage	12,015			/			
Average Monthly Usage	1,001			RILIES			
Annual Billing	\$ 1,516.98				RGY		
Average Monthly Billing	\$126.42						
Blue Sky Renewable Energy Purchase Details							
	Blue Sky	Blue Sky	Blue Sky	Blue Sky Luminary Partner	EPA Green Power Partner		
	Visionary Partner	Champion Partner	Supporter Partner	(Usage or Habitat** Option 100%)	(Minimum Purchase)		
Percentage of Energy Use	499%	100%	40%	100%	20%		
Blue Sky Purchase							
Blue Sky purchase in kWh (annual)	60,000	12,000	4,800	12,015	3,600		
Blue Sky purchase in kWh (monthly)	· · · · ·	1,000	400	1,001	300		
Blue Sky purchases in yearly blocks	600	120	48	n/a	36		
Blue Sky purchases in <i>monthly</i> blocks	50	10	4	n/a	3		
Blue Sky monthly cost	\$97.50	\$19.50	\$7.80	\$10.51	\$5.85		
Blue Sky annual cost	\$1,170.00	\$234.00	\$93.60	\$126.16	\$70.20		
Cost per 100 kWh block	\$1.95	\$1.95	\$1.95	n/a	\$1.95		
Cost per kilowatt-hour	\$0.0195	\$0.0195	\$0.0195	\$0.0105	\$0.0195		
	Environmental Ben	efit Equivalents Associated	d with Blue Sky Purchase				
Over 12 months, your purchase reduces carbon							
dioxide emissions equivalent to:							
avoided CO <sub>2</sub> emission (tons per year)	27	5	2	5	2		
not driving x miles or	57,552	11,510	4,604	11,525	3,453		

\*All prices quoted in this proposal are based on current Public Utility Commission approved tariffs and are subject to change. The Blue Sky costs presented are in addition to Basic Service.

5.1

627

cars off the road for a year

trees planted

Blue Sky Quantity Savings Program discount: Pacific Power offers a discount on a sliding scale with minimum purchase of 101 blocks per month over a period of one year (1,212 blocks minimum purchase). The cost per 100 kilowatt-hour block ranges from \$0.71 to \$1.94, depending on the quantity of blocks purchased.

1.0

125

0.4

50

1.0

126

0.3

38

When you enroll in Blue Sky, Pacific Power purchases renewable energy certificates equal to your Blue Sky purchase; this guarantees that renewable energy was produced and delivered to the grid which helps reduce the need for non-renewable resources production in the region where the renewable energy facility is located. For every unit of renewable electricity generated, an equivalent amount of renewable energy certificates are produced. Your purchase also helps build a market for renewable energy and may have other local and global environmental benefits. For more information about RECs, please visit <u>pacificpower.net/bluesky</u> or <u>green-e.org</u>.

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		Benefits of Partnersh	ip			
	Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month	Champion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month	Supporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/month	Luminary 100% of usage via the Oregon Usage or Habitat Option (**Habitat requires extra \$2.50 monthly charge)	EPA Green Power Partner Minimum purchase levels in proportion to annual electricity use	
Window Cling	x	х	х	х	Receive positive attention for	
Blue Sky business partner logo available upon request Business Partner Poster available upon request	X	x x	x x	x x	your environmental and sustainability initiatives through the Green Power Partnership; a free, voluntary	
Plaque Certificate	X	x		х	program of the U.S. Environmental Protection Agency (EPA).	
	Enjoy Increas	ed Marketing and Promot	onal Opportunities			
Bi-annual Forecast newsletter	х	х	х	х	Become affiliated with other	
Offer Blue Sky residential customers coupons through mobile app Company listing on Pacific Power website	x	x x	X X	X X	renewable energy market leaders including Fortune 500* companies, national retailers and colleges & universities,	
Visibility in Pacific Power advertising and customer communications including social media Name listed in biannual partner thank you newspaper	X	x	x	x	and take advantage of recognition opportunities including national purchase awards. For more information	
ads	x	x	х	х	www.epa.gov/greenpower	

\*Purchase Proposal - including Environmental & Public Recognition Benefits

		Central Point			/
		Sep-16			T
Annual kWh Usage	72,200			/	
Average Monthly Usage	6,017				
Annual Billing					
Average Monthly Billing	\$730.16				
	Blue Sky Re	enewable Energy P	urchase Details		
				Blue Sky	
	Blue Sky	Blue Sky	Blue Sky	Luminary Partner	EPA Green Power Partner
	Visionary Partner	Champion Partner	Supporter Partner	(Usage or Habitat** Option 100%)	(Minimum Purchase)
Percentage of Energy Use	83%	17%	7%	100%	20%
Blue Sky Purchase					
Blue Sky purchase in kWh (annual)	60,000	12,000	4,800	72,200	15,600
Blue Sky purchase in kWh (monthly)	5,000	1,000	400	6,017	1,300
Blue Sky purchases in yearly blocks	600	120	48	n/a	156
Blue Sky purchases in <i>monthly</i> blocks	50	10	4	n/a	13
Blue Sky monthly cost	\$97.50	\$19.50	\$7.80	\$63.18	\$25.35
Blue Sky annual cost	\$1,170.00	\$234.00	\$93.60	\$758.10	\$304.20
Cost per 100 kWh block	\$1.95	\$1.95	\$1.95	n/a	\$1.95
Cost per kilowatt-hour	\$0.0195	\$0.0195	\$0.0195	\$0.0105	\$0.0195
	Environmental Ber	nefit Equivalents Associated	l with Blue Sky Purchase		
Over 12 months, your purchase reduces carbon dioxide emissions equivalent to:					
avoided $CO_2$ emission (tons per year)	- 27	5	2	32	7
not driving x miles or	57,552	11,510	4,604	69,254	, 14,964
cars off the road for a year	-	11,510	4,604	6.1	14,964
trees planted	-	1.0	50	754	1.3
-					
*All prices quoted in this proposal are based on curr	rent Public Utility Commission	approved tariffs and are subje	ect to change. The Blue Sky c	osts presented are in addition	to Basic Service.
Blue Sky Quantity Savings Program discount: Pa blocks minimum purchase). The cost per 100 ki					od of one year (1,212
When you enroll in Blue Sky, Pacific Power pure			• • •	•	www.ac.produced.and
	•.				
delivered to the grid which helps reduce the ne				<b>.</b>	
electricity generated, an equivalent amount of	0,			rket for renewable energy a	and may have other local
and global environmental benefits. For more in	Tormation about RECS, plea	ase visit <u>pacificpower.net/bl</u>	uesky of green-e.org.		
The renewable energy supported by Plue Sky s	ustamore is about and hour	and that which Desific Devic	r concretes or conviros to	convo allita avatamana and	meet state mendated

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		Benefits of Partnersh	ip		
	Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month	Champion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month	Supporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/month	Luminary 100% of usage via the Oregon Usage or Habitat Option (**Habitat requires extra \$2.50 monthly charge)	EPA Green Power Partner Minimum purchase levels in proportion to annual electricity use
Window Cling	х	х	х	х	Receive positive attention for
Blue Sky business partner logo available upon request Business Partner Poster available upon request	x x	x x	x x	x x	your environmental and sustainability initiatives through the Green Power Partnership; a free, voluntary
Plaque Certificate	X	x		x	program of the U.S. Environmental Protection Agency (EPA).
	Enjoy Increas	ed Marketing and Promoti	onal Opportunities		
Bi-annual Forecast newsletter Offer Blue Sky residential customers coupons through mobile app	X	x	x	x	Become affiliated with other renewable energy market leaders including Fortune 500*
Company listing on Pacific Power website	X X	x	X	x	companies, national retailers and colleges & universities, and take advantage of
Visibility in Pacific Power advertising and customer communications including social media	x	x	х	x	recognition opportunities including national purchase awards. For more information
Name listed in biannual partner thank you newspaper ads	x	x	х	x	www.epa.gov/greenpower
		PACIFIC	POWER		

\*Purchase Proposal - including Environmental & Public Recognition Benefits

		Eagle Point			
		Sep-16		_	ſ
Annual kWh Usage	98,560			/	
Average Monthly Usage	8,213				$\mathbf{K}\mathbf{V}^{n}$
Annual Billing	\$ 13,091.12				RGY
Average Monthly Billing	\$1,090.93				
	Blue Sky Re	newable Energy P	urchase Details		
				Blue Sky	
	Blue Sky	Blue Sky	Blue Sky	Luminary Partner	EPA Green Pow
	Visionary Partner	<b>Champion Partner</b>	Supporter Partner	(Usage or Habitat** Option	(Minimum P
				100%)	
Percentage of Energy Use	61%	12%	5%	100%	
Blue Sky Purchase					
Blue Sky purchase in kWh (annual)	60,000	12,000	4,800	98,560	
Blue Sky purchase in kWh (monthly)	5,000	1,000	400	8,213	
Blue Sky purchases in yearly blocks	600	120	48	n/a	
Blue Sky purchases in <i>monthly</i> blocks	50	10	4	n/a	
Blue Sky monthly cost	\$97.50				
Blue Sky annual cost	\$1,170.00		\$93.60	\$1,034.88	
Cost per 100 kWh block	\$1.95	\$1.95	\$1.95	n/a	
Cost per kilowatt-hour	\$0.0195	\$0.0195	\$0.0195	\$0.0105	
	Environmental Ben	efit Equivalents Associate	d with Blue Sky Purchase		
Over 12 months, your purchase reduces carbon					
dioxide emissions equivalent to:					
avoided CO <sub>2</sub> emission (tons per year)	27	5	2	44	

not driving x miles or ...

trees planted

cars off the road for a year

er Partne Purchase)

20%

20.400

1,700

\$397.80 \$1.95 \$0.0195

204

17 \$33.15

9

19,568

1.7

213

\*All prices quoted in this proposal are based on current Public Utility Commission approved tariffs and are subject to change. The Blue Sky costs presented are in addition to Basic Service.

57 552

5.1

627

Blue Sky Quantity Savings Program discount: Pacific Power offers a discount on a sliding scale with minimum purchase of 101 blocks per month over a period of one year (1,212 blocks minimum purchase). The cost per 100 kilowatt-hour block ranges from \$0.71 to \$1.94, depending on the quantity of blocks purchased.

11 510

1.0

125

4 604

0.4

50

94 539

8.4

1,030

When you enroll in Blue Sky, Pacific Power purchases renewable energy certificates equal to your Blue Sky purchase; this guarantees that renewable energy was produced and delivered to the grid which helps reduce the need for non-renewable resources production in the region where the renewable energy facility is located. For every unit of renewable electricity generated, an equivalent amount of renewable energy certificates are produced. Your purchase also helps build a market for renewable energy and may have other local and global environmental benefits. For more information about RECs, please visit pacificpower.net/bluesky or green-e.org.

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		Benefits of Partnersh	ip		
	Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month	Champion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month	Supporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/month	Luminary 100% of usage via the Oregon Usage or Habitat Option (**Habitat requires extra \$2.50 monthly charge)	EPA Green Power Partner Minimum purchase levels in proportion to annual electricity use
Window Cling	х	х	х	х	Receive positive attention for
Blue Sky business partner logo available upon request Business Partner Poster available upon request	x	x x	x	x x	your environmental and sustainability initiatives through the Green Power
Plaque	×	^	^	^	Partnership; a free, voluntary program of the U.S.
Certificate		x		х	Environmental Protection Agency (EPA).
	Enjoy Increas	ed Marketing and Promot	onal Opportunities		
Bi-annual Forecast newsletter	x	x	x	x	Become affiliated with other
Offer Blue Sky residential customers coupons through mobile app	x	x	x	x	renewable energy market leaders including Fortune 500 <sup>®</sup> companies, national retailers
Company listing on Pacific Power website	х	х	Х	х	and colleges & universities,
Visibility in Pacific Power advertising and customer communications including social media	x	x	x	x	and take advantage of recognition opportunities including national purchase
Name listed in biannual partner thank you newspaper ads	x	x	x	x	awards. For more information www.epa.gov/greenpower
		PACIFIC	POWER		

\*Purchase Proposal - including Environmental & Public Recognition Benefits

Gold Hill

Annual kWh Usage Average Monthly Usage

Average Monthly Billing

Annual Billing \$

Blu

	Sep-16		
34,478			
2,873			RIUF
4,464.35			
\$372.03			
ie Sky Re	newable Energy P	Purchase Details	
			Blue Sky

	Blue Sky Visionary Partner	Blue Sky Champion Partner	Blue Sky Supporter Partner	Luminary Partner (Usage or Habitat** Option	EPA Green Power Partner (Minimum Purchase)
	1740/	35%	14%	100%) 100%	20%
Percentage of Energy Use	174%	35%	14%	100%	20%
Blue Sky Purchase					
Blue Sky purchase in kWh (annual)	60,000	12,000	4,800	34,478	7,200
Blue Sky purchase in kWh (monthly)	5,000	1,000	400	2,873	600
Blue Sky purchases in yearly blocks	600	120	48	n/a	72
Blue Sky purchases in <i>monthly</i> blocks	50	10	4	n/a	6
Blue Sky monthly cost	\$97.50	\$19.50	\$7.80	\$30.17	\$11.70
Blue Sky annual cost	\$1,170.00	\$234.00	\$93.60	\$362.02	\$140.40
Cost per 100 kWh block	\$1.95	\$1.95	\$1.95	n/a	\$1.95
Cost per kilowatt-hour	\$0.0195	\$0.0195	\$0.0195	\$0.0105	\$0.0195
	Environmental Ben	efit Equivalents Associated	d with Blue Sky Purchase		
Over 12 months, your purchase reduces carbon dioxide emissions equivalent to:					
avoided CO <sub>2</sub> emission (tons per year)	27	5	2	15	3
not driving x miles or	57,552	11,510	4,604	33,071	6,906
cars off the road for a year	5.1	1.0	0.4	2.9	0.6
trees planted	627	125	50	360	75

\*All prices quoted in this proposal are based on current Public Utility Commission approved tariffs and are subject to change. The Blue Sky costs presented are in addition to Basic Service.

Blue Sky Quantity Savings Program discount: Pacific Power offers a discount on a sliding scale with minimum purchase of 101 blocks per month over a period of one year (1,212 blocks minimum purchase). The cost per 100 kilowatt-hour block ranges from \$0.71 to \$1.94, depending on the quantity of blocks purchased.

When you enroll in Blue Sky, Pacific Power purchases renewable energy certificates equal to your Blue Sky purchase; this guarantees that renewable energy was produced and delivered to the grid which helps reduce the need for non-renewable resources production in the region where the renewable energy facility is located. For every unit of renewable electricity generated, an equivalent amount of renewable energy certificates are produced. Your purchase also helps build a market for renewable energy and may have other local and global environmental benefits. For more information about RECs, please visit <u>pacificpower.net/bluesky</u> or <u>green-e.org</u>.

The renewable energy supported by Blue Sky customers is above and beyond that which Pacific Power generates or acquires to serve all its customers and meet state mandated renewable portfolio standards. RECs purchased on behalf of Blue Sky customers are tracked and retired in an independent renewable energy tracking system ensuring that each REC is counted only once. PacifiCorp serves as the purchasing entity and the RECs are tracked in PacifiCorp's WREGIS Blue Sky account for the overall program rather than in the name of individual customers. The RECs are exclusively owned- and retired- on behalf of all Blue Sky participating customers. The company does not use the RECs for any other purpose.

		Benefits of Partnersh	ip		
	Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month	Champion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month	Supporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/month	Luminary 100% of usage via the Oregon Usage or Habitat Option (**Habitat requires extra \$2.50 monthly charge)	EPA Green Power Partner Minimum purchase levels in proportion to annual electricity use
Window Cling	х	х	Х	х	Receive positive attention for
Blue Sky business partner logo available upon request	X	x	x	x	your environmental and sustainability initiatives through the Green Power
Business Partner Poster available upon request Plaque	X	x	X	x	Partnership; a free, voluntary program of the U.S.
Certificate	X	х		х	Environmental Protection Agency (EPA).
	Enjoy Increas	ed Marketing and Promot	onal Opportunities		
Bi-annual Forecast newsletter Offer Blue Sky residential customers coupons through	X	x	X	x	Become affiliated with other renewable energy market
mobile app	Х	х	Х	х	leaders including Fortune 500 <sup>®</sup> companies, national retailers
Company listing on Pacific Power website	х	х	Х	Х	and colleges & universities,
Visibility in Pacific Power advertising and customer communications including social media	x	x	x	x	and take advantage of recognition opportunities including national purchase
Name listed in biannual partner thank you newspaper ads	x	x	x	x	awards. For more information www.epa.gov/greenpower
		PACIFIC	POWER		

\*Purchase Proposal - including Environmental & Public Recognition Benefits

' 1		Jacksonville			
l I					
		Sep-16		/	
Annual kWh Usage	39,800				
Average Monthly Usage	3,317			BLUES	KY
Annual Billing				RENEWABLE ENE	RGY
Average Monthly Billing	\$423.71				
	Blue Sky Re	newable Energy P	urchase Details		
				Blue Sky	
	Blue Sky	Blue Sky	Blue Sky	Luminary Partner	EPA Green Power Partner
	Visionary Partner	Champion Partner	Supporter Partner	(Usage or Habitat** Option	(Minimum Purchase)
				100%)	(
Percentage of Energy Use	151%	30%	12%	100%	20%
Blue Sky Purchase					
Blue Sky purchase in kWh (annual)	60,000	12,000	4,800	39,800	8,400
Blue Sky purchase in kWh (monthly)	5,000	1,000	400	3,317	700
Blue Sky purchases in yearly blocks	600	120	48	n/a	84
Blue Sky purchases in <i>monthly</i> blocks	50	10	4	n/a	7
Blue Sky monthly cost	\$97.50	\$19.50	\$7.80		\$13.65
Blue Sky annual cost	\$1,170.00	\$234.00	\$93.60		\$163.80
Cost per 100 kWh block	\$1.95	\$1.95	\$1.95		\$1.95
Cost per kilowatt-hour	\$0.0195	\$0.0195	\$0.0195	\$0.0105	\$0.0195
	Environmental Ben	efit Equivalents Associated	l with Blue Sky Purchase		
Over 12 months, your purchase reduces carbon					
dioxide emissions equivalent to:					
avoided CO <sub>2</sub> emission (tons per year)	27	5	2	18	4
not driving x miles or	57,552	11,510	4,604	38,176	8,057
cars off the road for a year	5.1	1.0	0.4	3.4	0.7
trees planted	627	125	50	416	88
*All prices quoted in this proposal are based on curre	ent Public Utility Commission	approved tariffs and are subje	ect to change. The Blue Sky co	osts presented are in addition	to Basic Service.

Blue Sky Quantity Savings Program discount: Pacific Power offers a discount on a sliding scale with minimum purchase of 101 blocks per month over a period of one year (1,212 blocks minimum purchase). The cost per 100 kilowatt-hour block ranges from \$0.71 to \$1.94, depending on the quantity of blocks purchased.

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		Benefits of Partnersh	ip		
	Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month	Champion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month	Supporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/month	Luminary 100% of usage via the Oregon Usage or Habitat Option (**Habitat requires extra \$2.50 monthly charge)	EPA Green Power Partner Minimum purchase levels in proportion to annual electricity use
Window Cling	х	х	х	х	Receive positive attention for
Blue Sky business partner logo available upon request Business Partner Poster available upon request	x x	x x	x x	x x	your environmental and sustainability initiatives through the Green Power Partnership; a free, voluntary
Plaque Certificate	X	x		x	program of the U.S. Environmental Protection Agency (EPA).
	Enjoy Increas	ed Marketing and Promoti	onal Opportunities		
Bi-annual Forecast newsletter Offer Blue Sky residential customers coupons through mobile app	X	x	x	x	Become affiliated with other renewable energy market leaders including Fortune 500*
Company listing on Pacific Power website	X X	x	X	x	companies, national retailers and colleges & universities, and take advantage of
Visibility in Pacific Power advertising and customer communications including social media	x	x	х	x	recognition opportunities including national purchase awards. For more information
Name listed in biannual partner thank you newspaper ads	x	x	х	x	www.epa.gov/greenpower
		PACIFIC	POWER		

\*Purchase Proposal - including Environmental & Public Recognition Benefits

' I		Medford			
۱ <sup>۱</sup>		Sep-16			
Annual kWh Usage	1 272 020	och-ro		/	
	1,273,920				
Average Monthly Usage Annual Billing	106,160			RLUES	KY
5	. ,			RENEWABLE ENER	LGY
Average Monthly Billing	\$9,629.86				
	Blue Sky Re	newable Energy P	urchase Details		
				Blue Sky	
	Blue Sky	Blue Sky	Blue Sky	Luminary Partner	EPA Green Power Partner
	Visionary Partner	Champion Partner	Supporter Partner	(Usage or Habitat** Option	(Minimum Purchase)
				100%)	
Percentage of Energy Use	30%	10%	1%	100%	10%
Blue Sky Purchase					
Blue Sky purchase in kWh (annual)	382,800	128,400	8,400	1,273,920	128,400
Blue Sky purchase in kWh (monthly)	31,900	10,700	700	106,160	10,700
Blue Sky purchases in yearly blocks	3,828	1,284	84	n/a	1,284
Blue Sky purchases in monthly blocks	319	107	7	n/a	107
Blue Sky monthly cost	\$348.30	\$199.90	\$13.65	\$1,114.68	\$199.90
Blue Sky annual cost	\$4,179.60	\$2,398.80	\$163.80	\$13,376.16	\$2,398.80
Cost per 100 kWh block	\$1.09	\$1.87	\$1.95	n/a	\$1.87
Cost per kilowatt-hour	\$0.0109	\$0.0187	\$0.0195	\$0.0105	\$0.0187
	Environmental Bene	efit Equivalents Associated	d with Blue Sky Purchase		
Over 12 months, your purchase reduces carbon					
dioxide emissions equivalent to:					
avoided CO <sub>2</sub> emission (tons per year)	170	57	4	566	57
not driving x miles or	367,182	123,161	8,057	1,221,945	123,161
cars off the road for a year	32.5	10.9	0.7	108.3	10.9
trees planted	4,000	1,342	88	13,311	1,342

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		Benefits of Partnersh	ip		
	Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month	Champion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month	Supporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/month	Luminary 100% of usage via the Oregon Usage or Habitat Option (**Habitat requires extra \$2.50 monthly charge)	EPA Green Power Partner Minimum purchase levels in proportion to annual electricity use
Window Cling	х	х	х	х	Receive positive attention for
Blue Sky business partner logo available upon request Business Partner Poster available upon request	x x	x x	x	x x	your environmental and sustainability initiatives through the Green Power Partnership; a free, voluntary
Plaque Certificate	X	x		x	program of the U.S. Environmental Protection Agency (EPA).
	Enjoy Increas	ed Marketing and Promot	ional Opportunities		
Bi-annual Forecast newsletter Offer Blue Sky residential customers coupons through	X	X	X	Х	Become affiliated with other renewable energy market
mobile app	x	х	х	х	leaders including Fortune 500 <sup>®</sup> companies, national retailers
Company listing on Pacific Power website	X	x	x	x	and colleges & universities, and take advantage of
Visibility in Pacific Power advertising and customer communications including social media	x	x	X	x	recognition opportunities including national purchase
Name listed in biannual partner thank you newspaper ads	x	x	x	x	awards. For more information www.epa.gov/greenpower
	-	PACIFIC	POWER		

\*Purchase Proposal - including Environmental & Public Recognition Benefits

|--|

	l								
		Sep-16							
Annual kWh Usage	52,600			/					
Average Monthly Usage	4,383								
Annual Billing	\$ 6,558.05				RGY				
Average Monthly Billing	\$546.50								
Blue Sky Renewable Energy Purchase Details									
				Blue Skv					
	Blue Sky	Blue Sky	Blue Sky	Luminary Partner	EPA Green Power Partner				
	Visionary Partner	Champion Partner	Supporter Partner	(Usage or Habitat** Option	(Minimum Purchase)				
				100%)					
ercentage of Energy Use	114%	23%	9%	100%	20%				
ue Sky Purchase									
Blue Sky purchase in kWh (annual)	60,000	12,000	4,800	52,600	10,800				
Blue Sky purchase in kWh (monthly)	5,000	1,000	400	4,383	900				
Blue Sky purchases in yearly blocks	600	120	48	n/a	108				
Blue Sky purchases in monthly blocks	50	10	4	n/a	9				
ue Sky monthly cost	\$97.50	\$19.50	\$7.80	\$46.03	\$17.55				
ue Sky annual cost	\$1,170.00	\$234.00	\$93.60	\$552.30	\$210.60				
Cost per 100 kWh block	\$1.95	\$1.95	\$1.95	n/a	\$1.95				
Cost per kilowatt-hour	\$0.0195	\$0.0195	\$0.0195	\$0.0105	\$0.0195				
	Environmental Ben	efit Equivalents Associate	d with Blue Sky Purchase						
ver 12 months, your purchase reduces carbon									
oxide emissions equivalent to:									

Per Blu

Blu Blu

dioxide emissions equivalent to:					
avoided CO <sub>2</sub> emission (tons per year)	27	5	2	23	5
not driving x miles or	57,552	11,510	4,604	50,454	10,359
cars off the road for a year	5.1	1.0	0.4	4.5	0.9
trees planted	627	125	50	550	113

\*All prices quoted in this proposal are based on current Public Utility Commission approved tariffs and are subject to change. The Blue Sky costs presented are in addition to Basic Service.

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		Benefits of Partnersh	ip			
	Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month	Champion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month	Supporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/month	Luminary 100% of usage via the Oregon Usage or Habitat Option (**Habitat requires extra \$2.50 monthly charge)	EPA Green Power Partner Minimum purchase levels in proportion to annual electricity use	
Window Cling	х	x	Х	х	Receive positive attention for	
Blue Sky business partner logo available upon request Business Partner Poster available upon request	x	x x	x x	x x	your environmental and sustainability initiatives through the Green Power Partnership; a free, voluntary	
Plaque Certificate	X	x		x	program of the U.S. Environmental Protection Agency (EPA).	
	Enjoy Increas	ed Marketing and Promot	ional Opportunities			
Bi-annual Forecast newsletter Offer Blue Sky residential customers coupons through	x	x	x	x	Become affiliated with other renewable energy market leaders including Fortune 500*	
mobile app Company listing on Pacific Power website	x	x x	X X	x x	companies, national retailers and colleges & universities,	
Visibility in Pacific Power advertising and customer communications including social media	x	x	x	x	and take advantage of recognition opportunities including national purchase	
Name listed in biannual partner thank you newspaper ads	x	Х	х	х	awards. For more information www.epa.gov/greenpower	

\*Purchase Proposal - including Environmental & Public Recognition Benefits

Prospect Sep-16

29,040

2,420

3.471.30

\$289.28

Annual kWh Usage

Annual Billing \$

Average Monthly Usage

Average Monthly Billing



#### **Blue Sky Renewable Energy Purchase Details**

	Blue Sky Visionary Partner	Blue Sky Champion Partner	Blue Sky Supporter Partner	Blue Sky Luminary Partner (Usage or Habitat** Option 100%)	EPA Green Power Partner (Minimum Purchase)
Percentage of Energy Use	207%	41%	17%	100%	20%
Blue Sky Purchase					
Blue Sky purchase in kWh (annual)	60,000	12,000	4,800	29,040	6,000
Blue Sky purchase in kWh (monthly)	5,000	1,000	400	2,420	500
Blue Sky purchases in yearly blocks	600	120	48	n/a	60
Blue Sky purchases in <i>monthly</i> blocks	50	10	4	n/a	5
Blue Sky monthly cost	\$97.50	\$19.50	\$7.80	\$25.41	\$9.75
Blue Sky annual cost	\$1,170.00	\$234.00	\$93.60	\$304.92	\$117.00
Cost per 100 kWh block	\$1.95	\$1.95	\$1.95	n/a	\$1.95
Cost per kilowatt-hour	\$0.0195	\$0.0195	\$0.0195	\$0.0105	\$0.0195
	Environmental Ben	efit Equivalents Associate	d with Blue Sky Purchase		
Over 12 months, your purchase reduces carbon dioxide emissions equivalent to:					
avoided CO <sub>2</sub> emission (tons per year)	27	5	2	13	3
not driving x miles or	57,552	11,510	4,604	27,855	5,755
cars off the road for a year	5.1	1.0	0.4	2.5	0.5
trees planted	627	125	50	303	63

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Blue Sky Quantity Savings Program discount: Pacific Power offers a discount on a sliding scale with minimum purchase of 101 blocks per month over a period of one year (1,212 blocks minimum purchase). The cost per 100 kilowatt-hour block ranges from \$0.71 to \$1.94, depending on the quantity of blocks purchased.

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		Benefits of Partnersh	ip			
	Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month	Champion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month	Supporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/month	Luminary 100% of usage via the Oregon Usage or Habitat Option (**Habitat requires extra \$2.50 monthly charge)	EPA Green Power Partner Minimum purchase levels in proportion to annual electricity use	
Window Cling	x	х	х	х	Receive positive attention for	
Blue Sky business partner logo available upon request Business Partner Poster available upon request	X	x x	x x	x x	your environmental and sustainability initiatives through the Green Power Partnership; a free, voluntary	
Plaque Certificate	X	x		х	program of the U.S. Environmental Protection Agency (EPA).	
	Enjoy Increas	ed Marketing and Promot	onal Opportunities			
Bi-annual Forecast newsletter	х	х	х	х	Become affiliated with other	
Offer Blue Sky residential customers coupons through mobile app Company listing on Pacific Power website	x	x x	X X	X X	renewable energy market leaders including Fortune 500* companies, national retailers and colleges & universities,	
Visibility in Pacific Power advertising and customer communications including social media Name listed in biannual partner thank you newspaper	X	x	x	x	and take advantage of recognition opportunities including national purchase awards. For more information	
ads	x	x	х	х	www.epa.gov/greenpower	

\*Purchase Proposal - including Environmental & Public Recognition Benefits

		Rogue River			
		Sep-16			ſ
Annual kWh Usage	80,840	•		/	
Average Monthly Usage	6,737				
Annual Billing	\$ 9,866.16				RGY
Average Monthly Billing	\$822.18				
	Blue Sky Rei	newable Energy P	urchase Details		
	Blue Sky Visionary Partner	Blue Sky Champion Partner	Blue Sky Supporter Partner	Blue Sky Luminary Partner (Usage or Habitat** Option 100%)	EPA Green Power Partner (Minimum Purchase)
Percentage of Energy Use	74%	15%	6%	100%	20%
Blue Sky Purchase					
Blue Sky purchase in kWh (annual)	60,000	12,000	4,800	80,840	16,800
Blue Sky purchase in kWh (monthly)	5,000	1,000	400	6,737	1,400
Blue Sky purchases in yearly blocks	600	120	48	n/a	168
Blue Sky purchases in <i>monthly</i> blocks	50	10	4	n/a	14
Blue Sky monthly cost	\$97.50	\$19.50	\$7.80	\$70.74	\$27.30
Blue Sky annual cost	\$1,170.00	\$234.00	\$93.60	\$848.82	\$327.60
Cost per 100 kWh block	\$1.95	\$1.95	\$1.95	n/a	\$1.95
Cost per kilowatt-hour	\$0.0195	\$0.0195	\$0.0195	\$0.0105	\$0.0195
	Environmental Bene	efit Equivalents Associated	l with Blue Sky Purchase		
Over 12 months, your purchase reduces carbon dioxide emissions equivalent to:					
avoided CO <sub>2</sub> emission (tons per year)	27	5	2	36	7
not driving x miles or	57,552	11,510	4,604	77,542	16,115
cars off the road for a year	5.1	1.0	0.4	6.9	1.4
trees planted	627	125	50	845	176
*All prices quoted in this proposal are based on cur Blue Sky Quantity Savings Program discount: Pa blocks minimum purchase). The cost per 100 ki	acific Power offers a discoun	t on a sliding scale with mir	nimum purchase of 101 bl	ocks per month over a perio	

delivered to the grid which helps reduce the need for non-renewable resources production in the region where the renewable energy facility is located. For every unit of renewable electricity generated, an equivalent amount of renewable energy certificates are produced. Your purchase also helps build a market for renewable energy and may have other local and global environmental benefits. For more information about RECs, please visit <u>pacificpower.net/bluesky</u> or <u>green-e.org</u>.

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		Benefits of Partnersh	ip			
	Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month	Champion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month	Supporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/month	Luminary 100% of usage via the Oregon Usage or Habitat Option (**Habitat requires extra \$2.50 monthly charge)	EPA Green Power Partner Minimum purchase levels in proportion to annual electricity use	
Window Cling	х	х	х	х	Receive positive attention for	
Blue Sky business partner logo available upon request Business Partner Poster available upon request	x x	x x	x	x x	your environmental and sustainability initiatives through the Green Power Partnership; a free, voluntary	
Plaque Certificate	X	x		x	program of the U.S. Environmental Protection Agency (EPA).	
	Enjoy Increas	ed Marketing and Promot	ional Opportunities			
Bi-annual Forecast newsletter Offer Blue Sky residential customers coupons through	X	X	X	Х	Become affiliated with other renewable energy market	
mobile app	x	х	х	х	leaders including Fortune 500 <sup>®</sup> companies, national retailers	
Company listing on Pacific Power website	X	x	x	x	and colleges & universities, and take advantage of	
Visibility in Pacific Power advertising and customer communications including social media	x	x	X	x	recognition opportunities including national purchase	
Name listed in biannual partner thank you newspaper ads	x	x	x	x	awards. For more information www.epa.gov/greenpower	

\*Purchase Proposal - including Environmental & Public Recognition Benefits

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_									
		Sep-16							
Annual kWh Usage	57,280			/					
Average Monthly Usage	4,773			RILIES					
Annual Billing	\$ 7,114.99				RGY				
Average Monthly Billing	\$592.92								
	Blue Sky Renewable Energy Purchase Details								
				Blue Sky					
	Blue Sky	Blue Sky	Blue Sky	Luminary Partner	EPA Green Power Partner				
	Visionary Partner	Champion Partner	•	(Usage or Habitat** Option	(Minimum Purchase)				
	visionary - article	champion - artifici	Supporter runner	100%)	(14111111111111111111111111111111111111				
Percentage of Energy Use	105%	21%	8%	100%	20%				
Blue Sky Purchase									
Blue Sky purchase in kWh (annual)	60,000	12,000	4,800	57,280	12,000				
Blue Sky purchase in kWh (monthly)	5,000	1,000	400	4,773	1,000				
Blue Sky purchases in yearly blocks	600	120	48	n/a	120				
Blue Sky purchases in <i>monthly</i> blocks	50	10	4	n/a	10				
Blue Sky monthly cost	\$97.50	\$19.50	\$7.80	\$50.12	\$19.50				
Blue Sky annual cost	\$1,170.00	\$234.00	\$93.60		\$234.00				
Cost per 100 kWh block	\$1.95	\$1.95	\$1.95	n/a	\$1.95				
Cost per kilowatt-hour	\$0.0195	\$0.0195	\$0.0195	\$0.0105	\$0.0195				
	Environmental Ben	efit Equivalents Associated	l with Blue Sky Purchase						

Over 12 months, your purchase reduces carbon dioxide emissions equivalent to:					
avoided CO <sub>2</sub> emission (tons per year)	27	5	2	25	5
not driving x miles or	57,552	11,510	4,604	54,943	11,510
cars off the road for a year	5.1	1.0	0.4	4.9	1.0
trees planted	627	125	50	599	125

\*All prices quoted in this proposal are based on current Public Utility Commission approved tariffs and are subject to change. The Blue Sky costs presented are in addition to Basic Service.

Blue Sky Quantity Savings Program discount: Pacific Power offers a discount on a sliding scale with minimum purchase of 101 blocks per month over a period of one year (1,212 blocks minimum purchase). The cost per 100 kilowatt-hour block ranges from \$0.71 to \$1.94, depending on the quantity of blocks purchased.

When you enroll in Blue Sky, Pacific Power purchases renewable energy certificates equal to your Blue Sky purchase; this guarantees that renewable energy was produced and delivered to the grid which helps reduce the need for non-renewable resources production in the region where the renewable energy facility is located. For every unit of renewable electricity generated, an equivalent amount of renewable energy certificates are produced. Your purchase also helps build a market for renewable energy and may have other local and global environmental benefits. For more information about RECs, please visit pacificpower.net/bluesky or green-e.org.

The renewable energy supported by Blue Sky customers is above and beyond that which Pacific Power generates or acquires to serve all its customers and meet state mandated renewable portfolio standards. RECs purchased on behalf of Blue Sky customers are tracked and retired in an independent renewable energy tracking system ensuring that each REC is counted only once. PacifiCorp serves as the purchasing entity and the RECs are tracked in PacifiCorp's WREGIS Blue Sky account for the overall program rather than in the name of individual customers. The RECs are exclusively owned- and retired- on behalf of all Blue Sky participating customers. The company does not use the RECs for any other purpose.

		Benefits of Partnersh	ip			
	Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month	Champion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month	Supporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/month	Luminary 100% of usage via the Oregon Usage or Habitat Option (**Habitat requires extra \$2.50 monthly charge)	EPA Green Power Partner Minimum purchase levels in proportion to annual electricity use	
Window Cling	х	х	Х	х	Receive positive attention for	
Blue Sky business partner logo available upon request Business Partner Poster available upon request	x	x x	x x	x x	your environmental and sustainability initiatives through the Green Power Partnership; a free, voluntary	
Plaque Certificate	X	x		x	program of the U.S. Environmental Protection Agency (EPA).	
	Enjoy Increas	ed Marketing and Promot	onal Opportunities			
Bi-annual Forecast newsletter Offer Blue Sky residential customers coupons through mobile app	X	x x	x	x	Become affiliated with other renewable energy market leaders including Fortune 500*	
Company listing on Pacific Power website	x	x	x	x	companies, national retailers and colleges & universities, and take advantage of	
Visibility in Pacific Power advertising and customer communications including social media	x	x	x	x	recognition opportunities including national purchase awards. For more information	
Name listed in biannual partner thank you newspaper ads	x	х	х	х	www.epa.gov/greenpower	

\*Purchase Proposal - including Environmental & Public Recognition Benefits

' [		Shady Cove			
		Sep-16			
Annual kWh Usage	51,440	•		/	
Average Monthly Usage	4,287			RIIES	
Annual Billing	\$ 6,362.76				RGY
Average Monthly Billing	\$530.23				
	Blue Sky Rer	newable Energy P	urchase Details		
	Blue Sky Visionary Partner	Blue Sky Champion Partner	Blue Sky Supporter Partner	Blue Sky Luminary Partner (Usage or Habitat** Option 100%)	EPA Green Power Partner (Minimum Purchase)
Percentage of Energy Use	117%	23%	9%	100%	20%
Blue Sky Purchase					
Blue Sky purchase in kWh (annual)	60,000	12,000	4,800	51,440	10,800
Blue Sky purchase in kWh (monthly)	5,000	1,000	400	4,287	900
Blue Sky purchases in yearly blocks	600	120	48	n/a	108
Blue Sky purchases in <i>monthly</i> blocks	50	10	4	n/a	g
Blue Sky monthly cost	\$97.50	\$19.50	\$7.80	\$45.01	\$17.55
Blue Sky annual cost	\$1,170.00	\$234.00	\$93.60	\$540.12	\$210.60
Cost per 100 kWh block	\$1.95	\$1.95	\$1.95	n/a	\$1.95
Cost per kilowatt-hour	\$0.0195	\$0.0195	\$0.0195	\$0.0105	\$0.0195
	Environmental Bene	efit Equivalents Associated	with Blue Sky Purchase		
Over 12 months, your purchase reduces carbon dioxide emissions equivalent to:					
avoided CO <sub>2</sub> emission (tons per year)	27	5	2	23	5
not driving x miles or	57,552	11,510	4,604	49,341	10,359
cars off the road for a year	5.1	1.0	0.4	4.4	0.9
trees planted	627	125	50	537	113

\*All prices quoted in this proposal are based on current Public Utility Commission approved tariffs and are subject to change. The Blue Sky costs presented are in addition to Basic Service.

Blue Sky Quantity Savings Program discount: Pacific Power offers a discount on a sliding scale with minimum purchase of 101 blocks per month over a period of one year (1,212 blocks minimum purchase). The cost per 100 kilowatt-hour block ranges from \$0.71 to \$1.94, depending on the quantity of blocks purchased.

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The renewable energy supported by Blue Sky customers is above and beyond that which Pacific Power generates or acquires to serve all its customers and meet state mandated renewable portfolio standards. RECs purchased on behalf of Blue Sky customers are tracked and retired in an independent renewable energy tracking system ensuring that each REC is counted only once. PacifiCorp serves as the purchasing entity and the RECs are tracked in PacifiCorp's WREGIS Blue Sky account for the overall program rather than in the name of individual customers. The RECs are exclusively owned- and retired- on behalf of all Blue Sky participating customers. The company does not use the RECs for any other purpose.

		Benefits of Partnersh	ip		
	Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month	Champion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month	Supporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/month	Luminary 100% of usage via the Oregon Usage or Habitat Option (**Habitat requires extra \$2.50 monthly charge)	EPA Green Power Partner Minimum purchase levels in proportion to annual electricity use
Window Cling	х	х	х	х	Receive positive attention for
Blue Sky business partner logo available upon request Business Partner Poster available upon request	x x	x x	x	x x	your environmental and sustainability initiatives through the Green Power Partnership; a free, voluntary
Plaque Certificate	X	x		x	program of the U.S. Environmental Protection Agency (EPA).
	Enjoy Increas	ed Marketing and Promot	ional Opportunities		
Bi-annual Forecast newsletter Offer Blue Sky residential customers coupons through	X	X	X	Х	Become affiliated with other renewable energy market
mobile app	x	х	х	х	leaders including Fortune 500 <sup>®</sup> companies, national retailers
Company listing on Pacific Power website	X	x	x	x	and colleges & universities, and take advantage of
Visibility in Pacific Power advertising and customer communications including social media	x	x	X	x	recognition opportunities including national purchase
Name listed in biannual partner thank you newspaper ads	x	x	x	x	awards. For more information www.epa.gov/greenpower

\*Purchase Proposal - including Environmental & Public Recognition Benefits

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-		Sep-16			
Annual kWh Usage	60,440			/	
Average Monthly Usage	5,037			RILIES	
Annual Billing	\$ 7,116.53				RGY
Average Monthly Billing	\$593.04				
	Blue Sky Re	newable Energy P	urchase Details		
				Blue Sky	
	Blue Sky	Blue Sky	Blue Sky	Luminary Partner	EPA Green Power Partner
	Visionary Partner	Champion Partner	Supporter Partner	(Usage or Habitat** Option	(Minimum Purchase)
				100%)	(
Percentage of Energy Use	99%	20%	8%	100%	20%
Blue Sky Purchase					
Blue Sky purchase in kWh (annual)	60,000	12,000	4,800	60,440	13,200
Blue Sky purchase in kWh (monthly)	5,000	1,000	400	5,037	1,100
Blue Sky purchases in <b>yearly</b> blocks	600	120	48	n/a	132
Blue Sky purchases in <i>monthly</i> blocks	50	10	4	n/a	1:
Blue Sky monthly cost	\$97.50	\$19.50	\$7.80	\$52.89	\$21.4
Blue Sky annual cost	\$1,170.00	\$234.00	\$93.60	\$634.62	\$257.40
Cost per 100 kWh block	\$1.95	\$1.95	\$1.95	n/a	\$1.95
Cost per kilowatt-hour	\$0.0195	\$0.0195	\$0.0195	\$0.0105	\$0.0195
	Environmental Bene	efit Equivalents Associated	d with Blue Sky Purchase		
Over 12 months, your purchase reduces carbon					
dioxide emissions equivalent to:					
avoided CO <sub>2</sub> emission (tons per year)	27	5	2	27	6
not driving x miles or	57,552	11,510	4,604	57,974	12,661
cars off the road for a year	5.1	1.0	0.4	5.1	1.1
trees planted	627	125	50	632	138
*All prices quoted in this proposal are based on curre	ent Public Utility Commission	approved tariffs and are subje	ect to change. The Blue Sky co	osts presented are in addition	to Basic Service.
*All prices quoted in this proposal are based on curro Blue Sky Quantity Savings Program discount: Pa blocks minimum purchase). The cost per 100 kil	cific Power offers a discoun	t on a sliding scale with mi	nimum purchase of 101 bl	ocks per month over a perio	

When you enroll in Blue Sky, Pacific Power purchases renewable energy certificates equal to your Blue Sky purchase; this guarantees that renewable energy was produced and delivered to the grid which helps reduce the need for non-renewable resources production in the region where the renewable energy facility is located. For every unit of renewable electricity generated, an equivalent amount of renewable energy certificates are produced. Your purchase also helps build a market for renewable energy and may have other local and global environmental benefits. For more information about RECs, please visit <u>pacificpower.net/bluesky</u> or <u>green-e.org</u>.

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		Benefits of Partnersh	ip		
	Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month	Champion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month	Supporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/month	Luminary 100% of usage via the Oregon Usage or Habitat Option (**Habitat requires extra \$2.50 monthly charge)	EPA Green Power Partner Minimum purchase levels in proportion to annual electricity use
Window Cling	х	х	х	х	Receive positive attention for
Blue Sky business partner logo available upon request Business Partner Poster available upon request	x x	x x	x x	x x	your environmental and sustainability initiatives through the Green Power Partnership; a free, voluntary
Plaque Certificate	X	x		x	program of the U.S. Environmental Protection Agency (EPA).
	Enjoy Increas	ed Marketing and Promoti	ional Opportunities		
Bi-annual Forecast newsletter	х	х	х	х	Become affiliated with other
Offer Blue Sky residential customers coupons through mobile app Company listing on Pacific Power website	x x	x x	x x	x x	renewable energy market leaders including Fortune 500* companies, national retailers and colleges & universities,
Visibility in Pacific Power advertising and customer communications including social media Name listed in biannual partner thank you newspaper	x	x	x	x	and take advantage of recognition opportunities including national purchase awards. For more information
ads	X		x	Х	www.epa.gov/greenpower
		PACIFIC	POWER		

\*Purchase Proposal - including Environmental & Public Recognition Benefits

White Citv

		Sep-16			1
Annual kWh Usage	79,560			/	
Average Monthly Usage	6,630			RILIES	
Annual Billing	\$ 8,332.43				RGY
Average Monthly Billing	\$694.37				
	Blue Sky Re	newable Energy P	urchase Details		
	Blue Sky Visionary Partner	Blue Sky Champion Partner	Blue Sky Supporter Partner	Blue Sky Luminary Partner (Usage or Habitat** Option 100%)	EPA Green Power Partner (Minimum Purchase)
Percentage of Energy Use	75%	15%	6%	100%	20%
Blue Sky Purchase					
Blue Sky purchase in kWh (annual)	60,000	12,000	4,800	79,560	16,800
Blue Sky purchase in kWh (monthly)	5,000	1,000	400	6,630	1,400
Blue Sky purchases in yearly blocks	600	120	48	n/a	168
Blue Sky purchases in <i>monthly</i> blocks	50	10	4	n/a	14
Blue Sky monthly cost	\$97.50	\$19.50	\$7.80	\$69.62	\$27.30
Blue Sky annual cost	\$1,170.00	\$234.00	\$93.60	\$835.38	\$327.60
Cost per 100 kWh block	\$1.95	\$1.95	\$1.95	n/a	\$1.95
Cost per kilowatt-hour	\$0.0195	\$0.0195	\$0.0195	\$0.0105	\$0.0195
	Environmental Ben	efit Equivalents Associated	d with Blue Sky Purchase		
Over 12 months, your purchase reduces carbon dioxide emissions equivalent to:					
avoided CO <sub>2</sub> emission (tons per year)	27	5	2	35	7

\*All prices quoted in this proposal are based on current Public Utility Commission approved tariffs and are subject to change. The Blue Sky costs presented are in addition to Basic Service.

57 552

5.1

627

not driving x miles or ...

trees planted

cars off the road for a year

Blue Sky Quantity Savings Program discount: Pacific Power offers a discount on a sliding scale with minimum purchase of 101 blocks per month over a period of one year (1,212 blocks minimum purchase). The cost per 100 kilowatt-hour block ranges from \$0.71 to \$1.94, depending on the quantity of blocks purchased.

11 510

1.0

125

4 604

0.4

50

76 314

6.8

831

16,115

1.4

176

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	Benefits of Partnersh	ip		
Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month	Champion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month	Supporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/month	Luminary 100% of usage via the Oregon Usage or Habitat Option (**Habitat requires extra \$2.50 monthly charge)	EPA Green Power Partner Minimum purchase levels in proportion to annual electricity use
Х	Х	Х	х	Receive positive attention for
x x	x x	x x	x x	your environmental and sustainability initiatives through the Green Power Partnership; a free, voluntary
X	x		x	program of the U.S. Environmental Protection Agency (EPA).
Enjoy Increas	ed Marketing and Promoti	onal Opportunities		
х	х	Х	х	Become affiliated with other
x x	x x	X X	x x	renewable energy market leaders including Fortune 500* companies, national retailers and colleges & universities,
x	x	x	x	and take advantage of recognition opportunities including national purchase awards. For more information www.epa.gov/greenpower
X			X	www.epa.gov/greenpower
	30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month X X X Enjoy Increas X X X X X	Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/month Champion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/month   x X	Visionary 30% of load or 50 blocks, whichever is greater with a maximum requirement of 750 blocks/monthChampion 10% of load or 10 blocks, whichever is greater. With a maximum requirement of 350 blocks/monthSupporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7 blocks/monthXXX <td>Visionary 30% of load or 50 blocks, whichever is greater with maximum requirement of 750 blocks/monthChampion 10% of load or 10 blocks, whichever is greater. With maximum requirement of 350 blocks/monthSupporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7Luminary 10% of usage via the Oregon (**Habitat requires extra \$2.50 monthly charge)XX</td>	Visionary 30% of load or 50 blocks, whichever is greater with maximum requirement of 750 blocks/monthChampion 10% of load or 10 blocks, whichever is greater. With maximum requirement of 350 blocks/monthSupporter Under 10,000 kwhs/month usage requires 4 blocks/month. Over 10,000 kwhs/month usage requires 7Luminary 10% of usage via the Oregon (**Habitat requires extra \$2.50 monthly charge)XX

# JCLD Total Annual Usage 2015 - 2016

	Total Usage	To	tal Bill
Applegate Rd	25798	\$	3,302.11
Butte Falls	12015	\$	1,516.98
Central Point	72200	\$	8,761.89
Eagle Point	98560	\$	13,091.12
Gold Hill	34478	\$	4,464.35
Jacksonville	39800	\$	5,084.56
Medford	1273920	\$ <sup>·</sup>	115,558.26
Phoenix	52600	\$	6,558.05
Prospect	29040	\$	3,471.30
Rogue River	80840	\$	9,866.16
Ruch	57280	\$	7,114.99
Shady Cove	51440	\$	6,362.76
Talent	60440	\$	7,116.53
White City	79560	\$	8,332.43
Jackson County Libraries Total	1967971	\$2	200,601.49

# EPA Green Power Partner

#### Table 1. Minimum Purchase Requirements

Table IT Minimum Turchase Requirements	
Your Organization's Baseload	Minimum Purchase Requirements1
If your annual electricity use in Kilowatt-hours is	You must, at a minimum, use this much green power:
≥ 100,000,001 kWh	3% of your use
10,000,001-100,000,000 kWh	5% of your use
1,000,001 – 10,000,000 kWh	10% of your use
≤ 1,000,000 kWh	20% of your use

1. The minimum purchase in kilowatt-hours (kWh) must be greater than the highest possible requirement in kilowatt-hours for the next lower benchmark level. For example, an organization with a baseload electricity use of 100,000,500 kWh (3 percent benchmark level) would be required to buy 5,000,000 kWh a year minimum, which equals the largest possible minimum purchase requirement for the 5 percent benchmark category.

#### Additional Minimum Purchase Requirements

Partners must acquire green power generated from eligible renewable resources, which include solar, wind, geothermal, biogas, eligible biomass, and eligible low impact hydroelectric sources.

Partner purchases must be voluntary and incremental to the renewable electricity included in the standard electricity service.

Minimum Partner purchase requirements must be entirely met with green power from "new" renewable facilities (i.e., installed within the last 15 years). Partners can meet their commitment with any combination of green power products (i.e., green power, renewable energy certificates [RECs], or on-site generation). Green power must be sourced from eligible U.S.-based generation facilities.

Only purchases applied to U.S.-based operations are eligible.

All organizations operating within the U.S. are welcome to join the Green Power Partnership, with the exception of electricity suppliers or providers of green power products. Eligible organizations can include those that are:

1. Public

2. Private

3. Non-profit

4. College & University

epa.gov/greenpower/join/index







Let's turn the answers on.

# Blue Sky<sup>®</sup> Business Partner Program

To reward your business for supporting renewable energy through the Blue Sky program, we offer a business partnership program. This program recognizes organizations that commit to a Blue Sky renewable energy purchase that meets or exceeds minimum purchase requirements based on your electricity usage. The business partnership program currently has hundreds of partners who are voluntarily supporting renewable energy. Your business could reach thousands of customers by offering a mobile coupon through Blue Sky. It's also an easy way to earn points for LEED green building certification! Please see the back of this form for samples of some of the materials that may help get the word out about your efforts to hasten renewable energy development.

When joining the Blue Sky business partnership, you have the flexibility to choose whether your entire organization or a facility within your organization becomes a partner. This flexibility allows you to fine tune your renewable energy purchase.

A minimum purchase level and a one-year commitment are required to participate in the business partnership program.

# Pacific Power Blue Sky Partner levels

For more information about the program, or to view a list of Blue Sky Business Partners in your area, visit pacificpower.net/bluesky.

Recognition category	Percentage/monthly minimum requirement	Additional monthly cost
Visionary	30% of load or 50 blocks, whichever is greater (a 750 monthly block purchase will qualify a business as a Visionary level partner)	\$97.50 - \$650.00
Champion	10% of load or 10 blocks, whichever is greater (a 350 monthly block purchase will qualify a business as a Champion level partner)	\$19.50 - \$370.00
	Over 10,000 kilowatt-hours/month (7 blocks)	\$13.65
Supporter	Under 10,000 kilowatt-hours/month (4 blocks)	\$7.80
Luminary*	100% of usage via the Blue Sky Usage or Habitat option	\$13.75**

\* Available to small non-residential customers only – Schedules 23 and 41. \*\*Assuming average usage of 1,310 kilowatt-hours/month.

# Pacific Power Blue Sky promotional materials

Recognition category	Visionary	Champion	Supporter	Luminary
Window Sticker	×	×	×	×
Blue Sky Business Partner logo for your website and communications material (available upon request)	×	×	х	х
Business Partner Poster (available upon request)	×	х	х	×
Certificate		×		
Plaque	×			
Coupons or discounts to reach thousands of Blue Sky residential customers	×	х	х	×
Increased marketing and promotional opportunities such as web listing, select advertisements, customer communication and social media (see reverse side for examples)	×	×	×	×

Upon completion of a one-year term, service will continue on a month-to-month basis unless we are notified of your desire to change or cancel your participation.

No minimum purchase or term is required to participate in the Blue Sky program. A minimum block purchase and term apply only to QS option and business partnership program.

PAC074

# Blue Sky<sup>ss</sup> Business Partner sample promotional materials



Business Partner poster

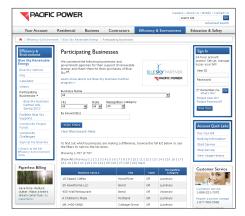


Business Partner ad





Forecast newsletter



Online Business Partner listing





Chinook Book mobile coupon

Participating Business Partners may use the Blue Sky Partner logo.